

Professional Profile

Ed McCormick produces results by using his senior management and consulting experience that utilizes skills gained by managing general and financial operations for Corporations and Not for Profits organizations. He has an exceptional ability to foster relationships with diverse constituencies, including states and municipal governments, community leaders, neighborhood organizations and the general public. Ed has long experience managing capital projects, overseeing building renovations, performing management and organization assessments, executive searches, developing business marketing and strategic plans. Proven success in the following key areas:

- Senior Management Positions
- Financial and Business Plan Development
- Budget Development and Assessment
- Leading Marketing Initiatives
- Strategic Planning Development
- Working with Media
- Working with Elected Officials
- Influencing Decision-Makers
- Recruiting and Training Staff
- Team Building
- Public Speaking
- Community Engagement Strategies
- Reviewing Internal Controls
- Working with Labor and Management

Professional Experience

IBM

June, 1969 to March, 2002

- Performed a number of staff and management positions in finance and procurement.

Family Partnership Center (“FPC”) Poughkeepsie, NY

April 2002 to January 2005

President

- Managed the day to day operations of FPC, which is a consortium of not for profits co-located at on location.

McCormick Consulting Services, Inc.

2005 to Present www.mccormickmanagement.com

President and CEO

- Core focus on strategic planning, superintendent searches and board development.

Community Experience

Elected to the Arlington School Board in 1986. Served on Dutchess BOCES Board and a number of statewide boards: New York State (NYS) United Way, NYS School Boards Association (NYSSBA). Served as President of NYSSBA. Served on the National School Boards Board of Directors 2009-2011. Served as Chair of the National Black Caucus of School Board Members 2009-2011. Currently Chairperson of American Heart Association Dutchess-Ulster Division, member of the boards of Healthquest, Dutchess County Economic Development Corporation, Patterns for Progress, Cornell Cooperative Extension, St. Francis Hospital and Association for Senior Citizens (Chairman). Currently Chairperson of NYS Education Conference Board and NYS Board of Regents Appointee to chair the state-run district Roosevelt on Long Island, NY. Currently a member of Hospice, Inc., and New Horizons Inc. Board of Directors.

*A more detailed resume can be found on the website listed above.